

*For immediate release  
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## **Strong half-year results for Reckon**

**Sydney, 7 August 2012:** Reckon Limited (RKN), a leading accounting software developer in Australia, has today announced an 11% increase in net profit after tax (NPAT) and a 17% growth in earnings per share (EPS) for the six months to 30 June, 2012.

The Reckon group has also reported a 3% rise in operating revenue to \$48.2 million, and an increase in earnings before interest, tax, depreciation and amortisation (EBITDA) of 8% for the first six months of this year. Reckon says effective cost management has again ensured that the revenue growth is reflected in the profit performance.

“The group continues to build on its core strengths, and is well positioned to take advantage of the opportunities that are presented to us. The importance of continuing to win new clients every year is very much the focus for all divisions and is a reflection of the quality of our product range and customer relationships,” said Clive Rabie, Group CEO, Reckon Limited.

Reckon says key areas of the business have performed strongly so far this year, however the retail environment remains challenging. Direct and recommender channel revenue in SME products has continued to perform well and increased revenue by 7% by building on strengths in the enterprise market and cloud offerings. The business has also increased Reckon Accredited Partners and added more Reckon Elite clients.

The APS Private Cloud solution, designed for accounting firms, is gaining traction with 14 clients now using the solution which is proving to be attractive to existing mid-sized clients and attracting new clients. Reckon has reported a 6% growth in APS revenue in the accounting channel for the first six months of this year which the company says has been the result of new client wins and the ongoing rollout of product to existing clients.

Other key results included a 19% growth for the Reckon Docs corporate services and strong results for nQueue Billback UK. Reckon says it is about to enter an agreement to acquire the remaining stake in the nQueue Billback divisions in the UK and USA.

On 3 July, 2012, Reckon announced the [acquisition of Linden House Software Limited](#). The company expects the “Virtual Cabinet” document management and client portal solutions will have broad appeal across many industries and offer many cross sell opportunities in their existing markets.

“We are particularly excited about the possibilities that could come from our continued push into the online space in all business units, and the value that our newly acquired Virtual Cabinet product range will add to the group, as well as how this will help position us to increase our presence in larger markets like the UK and USA,” said Rabie.

**Editor’s note:** To request an interview with Reckon Group CEO, Clive Rabie, please contact Rebecca Kington (contact details below). Please note that information regarding Reckon’s full year financial results was released by the ASX this morning.

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**About Reckon**

Reckon Limited (RKN) is an Australian publicly listed company. Reckon is a leading provider of best-of-breed business management solutions for accounting, bookkeeping and legal professionals, as well as small to medium businesses, small office/home office users and personal wealth management sectors